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## OUR PROCESS

Dorset's approach is based on:

- > Consistent process, strict discipline and focus
- > Independent thinking & opportunism
- > Identifying macro drivers of alpha opportunities
- > Sourcing exceptional investment talent
- > Rigorous due diligence
- > Staying close to our managers post-investment
- > Aligning our interests with our clients

Examples of selection criteria:

- > **Macro, Niche Strategies** : Picking the best macro opportunities and managers with a clearly identifiable edge, proven execution skill, solid investment discipline, stable and consistent returns
- > **Manager Commitment** : Principals have substantial personal investment in the fund
- > **Asymmetrical Return Profile** : Strategy has potential for large returns and small probability of losses of same magnitude
- > **Good Portfolio Fit** : Fund meets investment parameters, correlation matrix accords with portfolio objectives
- > **Sound Operational and Organizational Structure** : Organizational and infrastructural stability with solid front, middle and back office procedures

The Dorset Edge:

- > **Boutique/Institutional Model** : Investment solutions tailored to specific client mandates
- > **Concentrated Manager-List** : Focussed and specialised manager-set
- > **Exceptional Niche Managers** : Each manager considered a leader in his field
- > **Return Enhancements** : Tactical use of leverage
- > **Alpha Orientation** : Minimal allocation to Beta drivers, focus on Alpha
- > **Continuous Monitoring** : Regular calls with managers and continuous risk evaluation